### Garden Tips

- How about giving a potted plant for Christmas this year? Poinsettias are popular, but a beautiful ornamental plant is easy to purchase and always appreciated.
- Get those leaves off the lawn and out of your garden beds. Leaf removal benefits the health and appearance of your lawn.
- Take one last look at your landscape beds to see if they need winterizing. Perennial plants need deadheading and all traces of summer annuals should be removed by now. A thin layer of mulch is a good idea to protect your plants throughout the cooler weather.
- If you buy a live tree this Christmas, we're available to help you plant it. The key to a healthy tree is making sure the hole is dug deeply enough to cover the root ball.
- Generally, your indoor flowering plants need more water than foliage plants. If you keep a saucer under houseplants, be sure to drain the water from it.

#### A Personal Message

Here is our final issue of the year. And what a year it's been! Time flew by at the speed of light. I know this because it was yesterday that we were planting flower seeds in the windows of our office.

We were pulling truckloads of weeds. Tons of mulch were applied. Gallons of deer repellent were sprayed to keep hungry deer away from valuable landscaping. We maintained over 100 lawns with our natural/organic products during one of the worst droughts and hottest summers in recent memory. 2007 was truly a year to remember. Last month, we celebrated Thanksgiving in style. The New York branch of Melissa's family joined us over the long weekend.

Our visitors included her niece, Miss Scarlett Rose Pace, who is now two years old. I'm thankful that she visited us, but I guess I'm also thankful she's gone. Two year olds scare me and my cat to death.

Now we're preparing for Christmas at a fast and furious pace. Melissa has already baked over 700 cookies. This year, I'm actually doing some of the baking with her. I've always loved to cook, but I never baked much. Now, I'm learning the secrets of her pumpkin squares and how to bake the perfect peanut butter cookie. We have a Christmas gift for you. Our traditional Winter Work Discount will be in effect again next year. This means that we offer a 10% discount on all work for January and February.

Your work does not even need to be completed during those months. Just give our office a call and make

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sure it's scheduled on the books for next year. (Please note that this discount applies only to labor and not for equipment or materials. We cannot extend the discount does to lawn care or deer repellent contracts either.) Keep in mind that we are available for certain projects during the cold weather months. I'll be running smaller crews during January and February. They'll be working on woods restoration and other cool weather type projects. Colder weather is perfect for cutting underbrush and unwanted vegetation.

We won't publish a January newsletter, so we'll see you in February.

Let me take a moment to thank everyone for the work you have given us this year. On behalf of my company, we hope you have a Merry Christmas and a very Happy New Year.

### Our List of Programs and Services

#### PROGRAMS

**Natural/Organic Lawn Program:** We use only natural/organic fertilizers and our own proprietary blend of top quality grass seed. Our program is 80% non-toxic and includes disease, weed and pest deterrents. Please contact us for a free lawn evaluation.

**Monthly Property Maintenance:** Weeding is available as needed or on a regular monthly schedule. There is no minimum charge for the monthly program and no contract is required.

**Natural/Organic Deer Repellent Program:** The deer repellent program is applied on a periodic basis throughout the year. There is absolutely no possibility of harm to the deer because only natural/organic, non-toxic products are used.

**Tick Repellent Service:** Our integrated approach to tick control begins with a barrier tick repellent service. We also suggest brush removal, Damminix tube placement and deer repellent as part of a total package of tick management.

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#### SERVICES

**Mulching:** We apply a wide variety of locally available mulches for top dressing and plant protection purposes. Also, we can use pine straw mulch for a truly unique look on your landscaped beds or pine woods.

**Weeding:** Weeding crews are available on an as needed basis or you may choose a regular monthly schedule. There are no minimum charges for the monthly maintenance program.

**Edging:** We create and maintain edges for landscaped beds and driveways with a unique bed edging machine that is extremely cost efficient. Also, ask us about permanent edging solutions.

**Care of Landscape Ornamentals:** A complete maintenance program of trimming and shaping your ornamentals is available as needed or as part of our regular monthly program. Please contact us about the fertilization needs of your valuable shrubs and ornamentals.

**Soil Amendments:** We use a variety of composted products to amend the topsoil in your landscaped gardens and beds. You may want to consider pelletized compost which adds organic matter to your soil and is odor-free.

**Debris Hauling:** Many customers maintain their property themselves and hire us only to haul away debris. We have the equipment to move both large and small quantities on an efficient basis.

**Installation of Flower & Landscaped Beds:** Whether you work with a landscape architect or design the project yourself, we are available to provide the extra manpower to complete your job.

**Installation of Vegetable Gardens:** We employ a large rototiller as well as several small ones that can transform your soil into a gardener's dream. Generally, we suggest amending your soil with compost or other organic mediums for maximum growth potential.

**Woods Restoration:** We can turn your woods into a park-like setting. Programs to remove poison ivy and other unwanted vegetation from your woods are available.

**Leaf Removal:** Complete leaf removal service is available for your entire property. However, our large leaf vacuum can also assist you in removing piles of leaf debris you have prepared yourself.

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**Wood Splitting:** Our wood splitter has the equivalent of 22 tons of pressure and can split almost any large piece of wood. Or, for the do-it-yourselfer, the splitter may be rented on a daily basis.

Please contact us if you need a service that is not listed above.

We specialize in providing unique outdoor services that will meet your individual needs. We are willing to perform the entire job or assist you with any portion of your project. This newsletter, which provides seasonal information relevant to the Eastern Shore, is offered at no cost to our clients.